

Financial and Tax Due Diligence for Land Acquisition

ABOUT THE CLIENT

- Real Estate major based out of Mumbai that develops residential projects across India.
- The client was seeking financial and tax due diligence support for land acquisitions



BUSINESS CHALLENGE

The company wanted to evaluate the financial and tax standing of the seller company to prevent any issues arising pursuant to the acquisition of land in the future. The due diligence review required customization to meet the specific assurances sought by the client. Some of the primary challenges encountered were:

- Lack of technical expertise within the internal team.
- Limited in-house bandwidth to undertake due diligence tasks.
- Ensuring effective communication with the seller to obtain data promptly.



OUR SOLUTION

- We played a crucial role in overcoming the challenges by providing efficient solutions. This involved ensuring that key data points were received and analyzed promptly. We established regular communication channels with the seller, providing periodic updates on the engagement for timely execution.
- Our team facilitated the bridging of gaps, ensuring a seamless process for our client. We supported the client through our dedicated professionals to deliver quality work within the stipulated deadlines thereby helping the client to efficiently close the transaction.



- Deployed Due Diligence experts with an in-depth understanding of carrying out financial and tax due diligence in the Real Estate sector
- Understanding the potential risks involved in the transaction to better adjust the review procedures.

Prepare

Execute

Report

- Preparation of a detailed due diligence report based on a thorough review of the company's financial and tax data
- Well-documented deliverables for a better understanding of issues
- Value addition by way of independent analysis and assessment by our due diligence specialists

- Understanding the background of the proposed transaction and potential pitfalls
- Analysis of historical financial data to identify potential issues
- Review pending litigations and other tax documents to assess the financial position and potential future liabilities that may impact the subject land transaction.



BUSINESS IMPACT

Valueonshore Advisors assisted the real estate company by identifying the potential issues in the land acquisition transaction for better decision-making by the Management. The major impact of work done by us included:

- Timely turnaround – delivering within the tight deal timelines.
- Detailed observation reporting identifying the issues and possible resolutions
- Management discussions and reports for a better understanding of the identified issues



ABOUT US

Headquartered in Gurgaon, Valueonshore Advisors is a specialized professional services firm managed by the Big 4 alumni and industry executives. Our portfolio includes multi-billion dollar companies, mid-cap public, and pre-IPO companies that range from late stage to early stage. We are a trusted, preferred partner for various multinational and Indian clients who engage us for our functional expertise, industry knowledge and for our objective solutions for complex problems.

If you need any further information on our services, please contact us:



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