

# Financial and Tax Due Diligence for Land Acquisition

## ABOUT THE CLIENT

- Real Estate major based out of Mumbai that develops residential projects across India.
- The client was seeking financial and tax due diligence support for land acquisitions



## BUSINESS CHALLENGE

The company wanted to evaluate the financial and tax standing of the seller company to prevent any issues arising pursuant to the acquisition of land in the future. The due diligence review was tailored to address the specific assurances requested by the client. Key challenges encountered included:

- Lack of technical expertise within the internal team.
- Limited in-house bandwidth to undertake due diligence tasks.
- Ensuring timely and effective communication with the seller to secure necessary data.



## OUR SOLUTION

- We played a pivotal role in overcoming the challenges by delivering efficient solutions. This involved ensuring the timely receipt and analysis of key data points. We established consistent communication channels with the seller, providing regular updates on the engagement for timely execution.
- Our team played a key role in bridging gaps and ensuring a smooth process for our client. By deploying dedicated professionals, we delivered high-quality work within the stipulated deadlines, enabling the client to efficiently close the transaction..



- Deployed Due Diligence experts with an in-depth understanding of carrying out financial and tax due diligence in the Real Estate sector
- Understanding the potential risks involved in the transaction to better adjust the review procedures.

Prepare

Execute

Report

- Preparation of a detailed due diligence report based on a thorough review of the company's financial and tax data
- Well-documented deliverables for a better understanding of issues
- Value addition by way of independent analysis and assessment by our due diligence specialists

- Understanding the background of the proposed transaction and potential pitfalls
- Analysis of historical financial data to identify potential issues
- Review pending litigations and other tax documents to assess the financial position and potential future liabilities that may impact the subject land transaction.



## BUSINESS IMPACT



Valueonshore Advisors assisted the real estate company by identifying the potential issues in the land acquisition transaction for better decision-making by the Management. The major impact of work done by us included:

- Timely turnaround – delivering within the tight deal timelines.
- Detailed observation reporting identifying the issues and possible resolutions
- Management discussions and reports for a better understanding of the identified issues

## ABOUT US



Headquartered in Gurgaon, Valueonshore Advisors is a specialized professional services firm led by alumni from the Big 4 and seasoned industry executives. Our client portfolio includes multi-billion-dollar corporations, mid-cap public companies, and pre-IPO businesses, spanning from early-stage to late-stage. We are a trusted and preferred partner for numerous multinational and Indian clients billion-dollar for our functional expertise, deep industry knowledge, and objective solutions to complex challenges.

For more information about our services, please feel free to contact us.

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