Adding Value to US based PE Fund's portfolio companies

ABOUT THE CLIENT

US Based Private Equity and Venture Capital Firm with portfolio companies around the world.

BUSINESS CHALLENGES

The client sought to determine the fair valuation of its portfolio companies. While the client had an in-house team managing investments globally, they required an independent valuation expert to support them with fair value assessments. Some of the key challenges faced by the client included:

- Increased scrutiny of PE firms by the regulators.

- Unavailability of valuation specialists.

- Lack of easily observed market data for portfolio companies.

- Selecting suitable valuation methodology for each portfolio company.

- Inflated expense structures in business plans for anticipated growth that did not fully materialize.

OUR SOLUTIONS

- Our team consisted of valuation experts having in depth understanding of valuation practices in accordance with US and local GAAP.

- During prelim data gathering, we assessed the current business structure and determined the risks associated with Projected Business Plans.

- Understood the dynamics of the respective industry in which each entity operated and their perceived growth potential.

- Reviewed macro-economic indicators of various economies and ascertained the impact on growth.

- Selected appropriate valuation methodology on the basis of developments in business operations of investee companies.

- Our detailed valuation report elaborated the purpose of valuation, methodologies & assumptions used, information relied upon and conclusion of fair value.

OUR VALUE ADDITION

Valueonshore Advisors enabled the Private Equity Fund to:

- Obtain an accurate assessment of the fair value of the investee companies

- Identify the low / non-performing investments and chalk out an exit strategy in a phased manner

- Ascertain the expected resale value of portfolio companies

- Make satisfactory and adequate disclosures to the regulators

ABOUT US

Headquartered in Gurugram, Valueonshore Advisors is a specialized professional services firm managed the Big 4 alumni and industry executives. Our portfolio includes multi-billion-dollar companies, mid-cap public and pre-IPO companies that range from late stage to early stage. We are a trusted, preferred partner for various multinational and Indian clients who engage us for our functional expertise, industry knowledge, and for our objective solutions for complex problems.

We help companies improve their chances for successful Mergers & Acquisitions through a holistic approach that addresses acquisition strategy, corporate culture match, due diligence, and post-transaction integration. If you need any further information on our Transaction Advisory Services, please write to:

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