

**CASE STUDY**

Deal Evaluation for Singapore based PE

ABOUT THE CLIENT

- Singapore Based Private Equity Firm investing globally

**BUSINESS CHALLENGE**

Evaluation of PE investment opportunities is a critical exercise for investors and founders alike and the evaluation process is confounded due to several complexities, e.g.



- Unavailability of (a) comparable companies; and (b) recent transactions – this is mitigated through rigorous research
- Data and model revalidation of business plans.
- Lack of skilled resources with industry experience and financial & tax due diligence expertise.
- Target company's presence in multiple geographies using varied accounting systems and accounting policies.

Valueonshore Advisors assisted the client in dealing with these challenge through use of our skilled team and time-tested work methods. We made sure that no significant factor was overlooked while the target company frequently came up with data updates and new information.

OUR Approach

Through the engagement, the client gained access to our ready pool of highly skilled resources. Our team's work quality ensured that the client was able to focus on more strategic matters with their investments.

**Plan**

- Understanding the business operations
- Analyzing the accounting and reporting structure adopted
- Reviewing the control structure
- Reviewing the business plan

**Execute**

- Management discussions
- Analyzing the various financial statement captions with the underlying documents
- Identifying and reviewing the KPIs and industry benchmarking
- Analyzing the historical trends for business plan validation

**Report**

- Comprehensive due diligence report covering financial and taxation aspects
- Validated business plan
- Well documented deliverables for better understanding of issues

ABOUT US

Headquartered in Gurgaon, Valueonshore Advisors is a specialized professional services firm managed by the Big 4 alumni and industry executives. Our portfolio includes multi-billion dollar companies, mid-cap public, and pre-IPO companies that range from late stage to early stage. We are a trusted, preferred partner for various multinational and Indian clients who engage us for our functional expertise, industry knowledge and for our objective solutions for complex problems.

If you need any further information on our services, please contact us:

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