

Deal Evaluation for a Japanese MNC

ABOUT THE CLIENT

Japanese multinational corporation specialized in manufacturing precision instruments form measurement and analysis.

BUSINESS CHALLENGES

Client Overview

A Japanese multinational corporation was looking to expand its India business through inorganic growth.

Identified the target but lacked in-house capability to negotiate and close the deal

Requires evaluation of multiple potential targets to arrive at the optimal investment decision.

OUR SOLUTIONS

Valueonshore assisted the client by identifying potential Requests for Proposals (RFPs)

Performed a comprehensive search to identify additional opportunities aligned with the client's objectives

Conducted target screening and recommended the most viable investment opportunities



OUR APPROACH

We supported the firm with a team of highly qualified professionals, ensuring the delivery of high-quality work within the stipulated deadlines. This enabled the client's management to focus on strategic priorities while maintaining operational efficiency.

Pre- Deal Preparation

- Performed need analysis
- Defined acquisition/ investment parameters
- Formulated acquisition and funding strategies
- Industry and Macro economic study

Origination & Deal Advisory

- Identified potential targets
- Performed high level assessment of the potential target companies
- Carried reach out exercise to negotiate a suitable deal.

Pre- Deal Preparation

- Formulated the commercial terms and assisted in the negotiation
- Advised on the acquisition structure
- Performed due diligence
- Insights for draft business model and SPA

ABOUT US

Valueonshore ("VOS") Advisors is a global business advisory firm of Big 4 alumni and industry leaders, supporting financial executives on complex, high-impact matters across accounting, M&A, risk, and managed services. Founded in 2009, the firm has grown to ~400 professionals across the **U.S., India**, and the **UAE**, serving mid-cap and high-growth companies as a trusted partner in navigating complexity and driving value.

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