CASE STUDY

Streamlining The Lease Management Process

THE CLIENT

One of the largest and fastest growing food service company having voluminous assets taken on lease for their food services restaurant across the country

BUSINESS CHALLENGE

1. Managing high volumes of lease data and documentation efficiently
2. Adapting to evolving lease accounting standards and regulatory changes
3. Controlling and optimizing lease-related costs (rent, maintenance, taxes, insurance)
4. Ensuring effective implementation and integration of lease management systems
5. Handling end-to-end lease operations across locations (vendor setup, compliance, payments, query resolution, claims)

OUR SOLUTIONS

- Collected historical lease management transaction data
- Identification of root causes and providing constructive and practical recommendations on the process gaps/inefficiencies.
- Check and validate the clauses & Terms of Rent Agreement in Rent Software and report gaps with specifications
- Ensure completeness of hard copy restaurant rent agreement files with subsequent amendment agreements

- Ensure that maintenance agreement is properly recorded in Rent Software tool
- Check all the statutory clauses as updated in Rent software as per agreement.
- Verified security deposit entries in the Rent system against agreements and amendments

PROCESS IMPLEMENTATION AND RECOMMENDATIONS

- Monthly reporting with quarterly client review
- Preparation of invoice metrics (volume & value) in standardized formats
- Variance analysis (budget vs. actual; current vs. prior periods)
- Periodic reporting on key issues and operational challenges
- Independent review of documentation for completeness and accuracy

BUSINESS IMPACT DELIVERED

Effective lease management optimized lease costs, reduced legal and penalty risks, improved operational efficiency through accurate data and document management, enabled proactive renewal tracking, and strengthened financial reporting, transparency, and stakeholder credibility

THE ROAD AHEAD

After successful assessment of pilot branch review, the company ran similar assessment activities for other branches as well.

ABOUT US

Valueonshore ("VOS") Advisors is a global business advisory firm of Big 4 alumni and industry leaders, supporting financial executives on complex, high-impact matters across accounting, M&A, risk, and managed services. Founded in 2009, the firm has grown to ~400 professionals across the U.S., India, and the UAE, serving mid-cap and high-growth companies as a trusted partner in navigating complexity and driving value.

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